

NAFA
Annual
Report



2017 - 2018





Mission Statement

To conduct education and certification programs for members and end-user personnel; to provide forums for the exchange of information about technical standards, government regulations and product information; to educate end-users about the importance of air filtration and NAFA's certifications; to set field performance standards for products; and to explore ways to increase business for NAFA members.

About

- The NAFA Creed and Code of Ethics reflects the membership's commitment to conduct business to the highest standards of integrity and professionalism. All members must commit to this code in order to join NAFA.
- NAFA actively promotes its members' products and services to building owners, facility managers and other users of HVAC air filtration products. Marketing materials are also available to members for customer education.
- NAFA is governed by a Executive Officers and a Board of Directors who administer their duties in accordance with the NAFA Governing Documents: bylaws, Policies & Procedures Manual and Long Range Plan. Two Task Groups lead the members who volunteer in the various NAFA Committees. NAFA also recognizes Past Leaders of NAFA, some of whom are inducted into the NAFA Hall of Fame or recognized with the Distinguished Serve Award, honorees are chosen for their contributions to and work in the HVAC and air filtration industry.



Celebrating 2017 - 2018

- New format for NAFA newsletter: *Filter Advisor*
- Participated in AHR Expo, Chicago, Illinois
- TECH2018, Kansas City, Missouri
- The NCT program continues to be promoted in Latin America
- Annual Convention, Annapolis, Maryland
- On demand CAFS exam program implemented
- NAFA logo'd products now available on Lands' End®
- The Spanish edition of the NAFA Guide completed
- The IOM manual rewrite is on track for this year
- Filtration2018 Philadelphia, Pennsylvania
- Opportunity to expand membership listing on website



“I look back over this past year and all the things we’ve accomplished as an organization, changes we’ve made, new ideas we’ve implemented, and I have to say, it certainly hasn’t been boring! I think that the changes we’ve made in NAFA reflect the changes that are taking place in our industry.”

— Jay Reese, CAFS
NAFA President



HIGHLIGHTS

2018 BOARD OF DIRECTORS

Officers

Jay Reese, CAFS, President

Trey Fly, CAFS, NCT II, President Elect

Joe W. Fly Co., Inc.

Tom Justice, CAFS, NCT, Treasurer

Zene

Nathan Wittman, CAFS, NCT, Secretary

Filter Technology Company, Inc.

Timmy Lott, CAFS, NCT II, Immediate Past President

Pure Air Filter Sales & Service

Regional Directors

Jorge L. Velasco, CAFS, NCT, International

Air Quality de Mexico

Michael Corbat, CAFS, Southwest

Custom Filter LLC

Roberta MacGillivray, Northeast

B.G.E. Service & Supply Ltd.

Ray Riopel, CAFS, South Central

B. C. Air Filter, Ltd.

Patrick Rosenthal, CAFS, Southeast

TEX-AIR Filters/Air Relief Technologies

Julie Engelstad, CAFS, Northwest

Fiber Bond Corporation

Incoming Board Members

Roberta MacGillivray, NCT, B.G.E. Services & Supply Ltd., Secretary

David Miller, Complete Filter Media, North Central

Patrick Rosenthal, CAFS, TEX-AIR Filters/Air Relief Technologies, Southeast

Matt Solis, CAFS, Smith Filter Corporation, South Central

Timmy Timbs, CAFS, Wallner Expac, Northeast

NAFA HEADQUARTERS STAFF

Michelle Czosek, CAE, Executive Director

Terry Driscoll, Association Coordinator

Amanda Safa, Meetings Manager

Tony Veroeven, Marketing Manager



OUR TEAM



VOLUNTEERS

Technical Committee

Chair: **Jorge L. Velasco, CAFS, NCT**
Air Quality de Mexico

Vice Chair: **Timmy Lott, CAFS, NCT II**
Pure Air Filter Sales & Service

Guidelines Committee

Chair: **Roberta MacGillivray**
B.G.E. Service & Supply Ltd.

Vice Chair: **Kevin Delahunt, CAFS**
B.G.E. Service & Supply Ltd.

Education & Training Committee

Chair: **Tom Justice, CAFS, NCT**
Zene

Vice Chair: **Rob Williams**
WACO Filters

Marketing & Membership Committee

Chair: **Randy Brannen, CAFS, NCT II**
Quality Filters, Inc.

Vice Chair: **Juliana Khouri**
Kimberly Clark Corporation

2018 ANNUAL CONFERENCE CHAIR

Nathan Wittman, CAFS, NCT, Secretary
Filter Technology Company, Inc.

2018 TECHNICAL SEMINAR CHAIR

Trey Fly, CAFS, NCT II, President Elect
Joe W. Fly Co., Inc.



2018 CLEAN AIR AWARD

This award program has been instituted by NAFA in order to promote and recognize the use of high efficiency filtration products and good maintenance practices. It will be presented for an outstanding effort in maintaining a clean and healthy indoor work environment, while reducing overall operating costs. NAFA hopes that by publicizing and recognizing the benefits and achievements of good filtration practices, it can foster and encourage similar practices in a larger number of facilities. The facilities receiving the Clean Air Award are:

707 5th-MANULIFE PLACE

Sharon Needham, CAFS, NCT, B.G.E. Service & Supply Ltd.

Acorda Therapeutics

Dan Shea, CAFS, Air Filter Sales, Inc.

AMEC Place, Second Real Properties Limited

Mike Gerald, CAFS, NCT, B.G.E. Service & Supply Ltd.

Calgary Place 1 & 2

Mike Gerald, CAFS, NCT, B.G.E. Service & Supply Ltd.

Calgary Telus Convention Centre

Mike Gerald, CAFS, NCT, B.G.E. Service & Supply Ltd.

Chemical/Material Engineering

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Child Development Centre - U of C

Sharon Needham, CAFS, NCT, B.G.E. Service & Supply Ltd.

City of Surrey – Operations Centre

Ray Riopel, CAFS, B. C. Air Filter, Ltd.

Clinical Sciences Building

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Computing Science Centre

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Cypress Regional Hospital

Scot Johnson, CAFS, NCT, B.G.E. Service & Supply Ltd.

Earth Sciences Annex

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Electrical & Computer Engineering Research Facility

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

F.V.N.T.S.O.

Ray Riopel, CAFS, B. C. Air Filter, Ltd.

Fountain Place

Benny Aycoth, CAFS, TEX-AIR Filters/Air Relief Technologies

Hamilton Southeastern School District

Ernie Kelly, Filter Services of Indiana, Inc.

Harvard University Graduate School of Design

Dan Shea, CAFS, Air Filter Sales, Inc.

Heritage Medical Research Centre

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Katz Group Centre for Pharmacy & Health Research

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Law Centre

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Li Ka Shing Centre for Health Research Innovation

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Museum of Fine Arts

Dan Shea, CAFS, Air Filter Sales, Inc.

New England Biolabs

Dan Shea, CAFS, Air Filter Sales, Inc.

Rutherford Library South

Guy Chauvet, CAFS, B.G.E. Service & Supply Ltd.

Saskatoon Police Services

Scot Johnson, CAFS, NCT, B.G.E. Service & Supply Ltd.

Saskatoon Square

Scot Johnson, CAFS, NCT, B.G.E. Service & Supply Ltd.

Shell Scotford Admin Building 1B

Brian Worsdall, CAFS, B.G.E. Service & Supply Ltd.

Telus Spark

Sharon Needham, CAFS, NCT, B.G.E. Service & Supply Ltd.

TFDL - U of C

Sharon Needham, CAFS, NCT, B.G.E. Service & Supply Ltd.

University City - Tower A & B

Sharon Needham, CAFS, NCT, B.G.E. Service & Supply Ltd.

Verizon Wireless Network Equipment Center

Colorado Springs, Colorado

Michael Mayberry, Trane & Ray Petree, Verizon

Yorkdale Shopping Centre | Oxford Properties

Laurie Green, CAFS, NCT, DAFCOExerorep ercipsum sit quo

CLEAN AIR AWARD





Kelsey Brown



Alexis Fintland



Robert Wenger



NAFA FOUNDATION SCHOLARSHIP

NAFA SCHOLARSHIP PROGRAM

Each year NAFA awards three \$1,000 scholarships that honor students who demonstrate outstanding personal and academic characteristics.

The NAFA Scholarship helps make the dream of a college education a reality for the winners. We encourage all NAFA members to become involved in the scholarship competition.

2018 NAFA Scholarship Recipients

Kelsey Brown

Major: Nursing

NAFA Member Joe and Tammy Brown, Filter Service of St. Louis

Alexis Fintland

Major: Industrial & Labor Relations

NAFA Member John Fintland, Advanced Filtration Concepts, Inc.

Robert Wenger

Major: Computer Engineering

NAFA Member Robert Wilson, BWG Filtration

NAFA FOUNDATION

Mission: Advancing the Art & Science of Air Filtration

Goals: To Increase the Overall Education of NAFA Members through Scholarships

Benefactors - \$5,000 +

Air-Care de Mexico • Airflow Products Co., Inc. • Cameron Great Lakes, Inc.
Columbus Industries, Inc. • Expanded Technologies, Inc. • Flanders Corporation
Joe W. Fly Co., Inc. • Parker HVAC Filtration • Permatron • Pure Air Filter Sales & Service
Ryan Filter Sales, Inc. • Al & Nancy Veeck

Friends - \$2,500 – 4,999

Quality Filters, Inc.

Sponsors - \$1,000 – 2,499

Air Filter Sales & Service • Air Flow Technology, Inc. • Capital Air Filter Corporation • Filtech, Inc.

Donors - \$500 – 999

AllergyZone, LLC • The Filter Man, Ltd. • Building Wellness Consultancy, Inc.

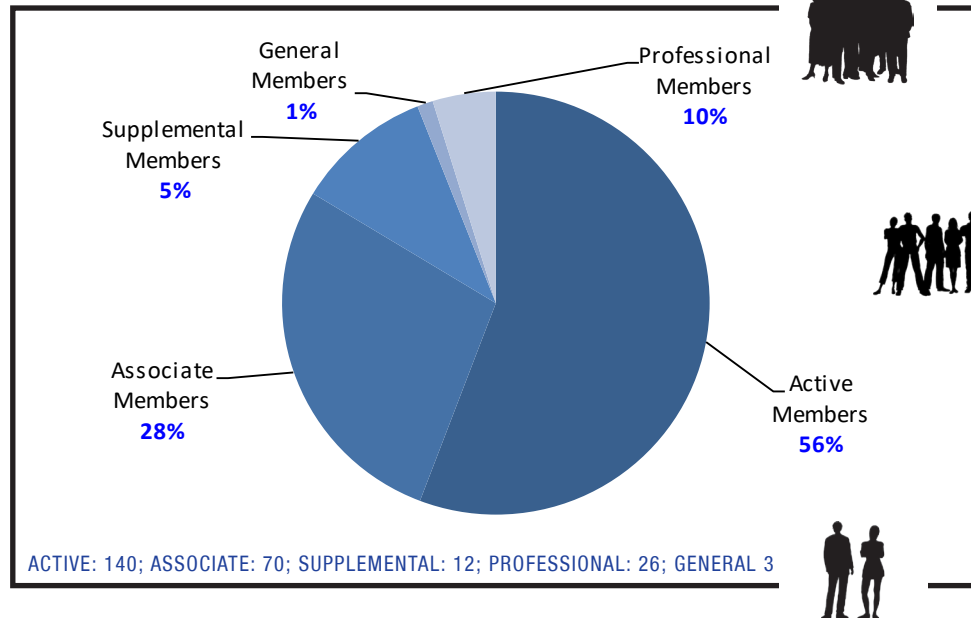
Supporters up to \$500

Aero Filter, Inc. • Air Industries, Inc. • Airsan Corporation • B.G.E. The Filter Shop
Carvel Ltda. • Fresh Air Filter Service, Inc. • Green Leaf Technologies • JAS Filtration Inc.
Northeast Air Solutions, Inc. • Sierra Filtration Products, Inc. • Ver-Mac Industries, Inc.

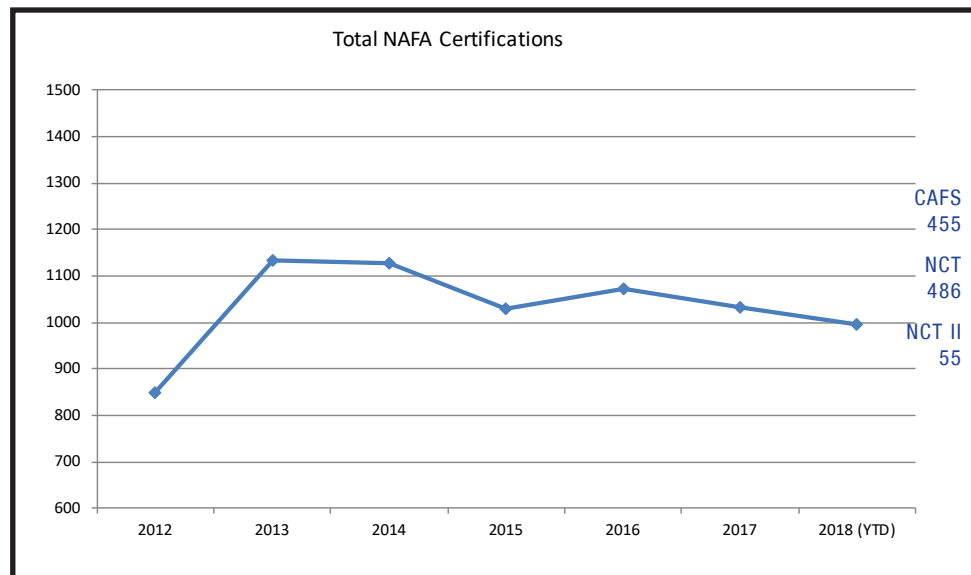
NAFA MEMBERSHIP and CERTIFICATION

When your company is a member of the National Air Filtration Association, membership opens the doors to many opportunities. NAFA offers a community of CAFSs and NCTs that you can rely on for support; tools to help you manage your business, and professional development for you, your staff, and the producers who work with you.

MEMBERSHIP TYPES



NAFA CERTIFICATIONS



ANNIVERSARIES

10 Years Membership

Chris Compton, HVACReduction.net
Will Denton, CAFS, NCT II, Joe W. Fly Co., Inc.
Anthony Dimicelli, Air Filters, Inc.
Jayesh Doshi, eSPIN Technologies, Inc.
Michael Mormando, FSI Industries
Richard Langill, RSES Central Arizona Chapter
Dan Stih, Healthy Living Spaces
Monroe Britt, Green Leaf Technologies, LLC
Robert Darbonne, Air-Nu
Eli R. Brink, NCT, Air Filter Supply
Brian A. Morris, CAFS, Filtration Technology Systems
Ernie Kelly, Filter Services of Indiana, Inc.
Reinhard Hurt, RSES Detroit Chapter 150
Marina Cassin, ADS Air Filters
Wally McCrory, CAFS, Filters Direct

20 Years Membership

Paul Senkbeil, CAFS, Filters For Industry, Inc.
Kelly Russell, CAFS, Precise Air Filter
Gerald J. Kettler, CAFS, AIR Engineering and Testing, Inc.
E. C. "Chuck" Schroeter, AQD Consultancy

30 Years Membership

Wayne Vickers, CAFS, Columbus Industries, Inc.
Leon Schwartz, Aircon Filter Mfg. Co.
Jim Kanomata, CAFS, Applied Air Filters
Bill Hanna, Ver-Mac Industries, Inc.

NEW MEMBERS

Active

Airborne Contamination Identification Associates Ltd.
BMI Mechanical Inc.
Filter Services Company, LLC
Filter Technology
Filtration Plus Incorporated
LifeSupplyUSA
MC Industrias
United Development Solutions (UDS)

Associate

Alta Tecnologia en Filtracion de Aire, S.A. de C.V.
Dust Free Asia Pacific Limited
Flomax, Inc.
Ginter Hill Corporation
Leminar Air Conditioning Industries LLC

Supplemental

Bonded Fibers Midwest, Inc.
Complete Filter Media

General

Design Management Services, Inc.

Professional

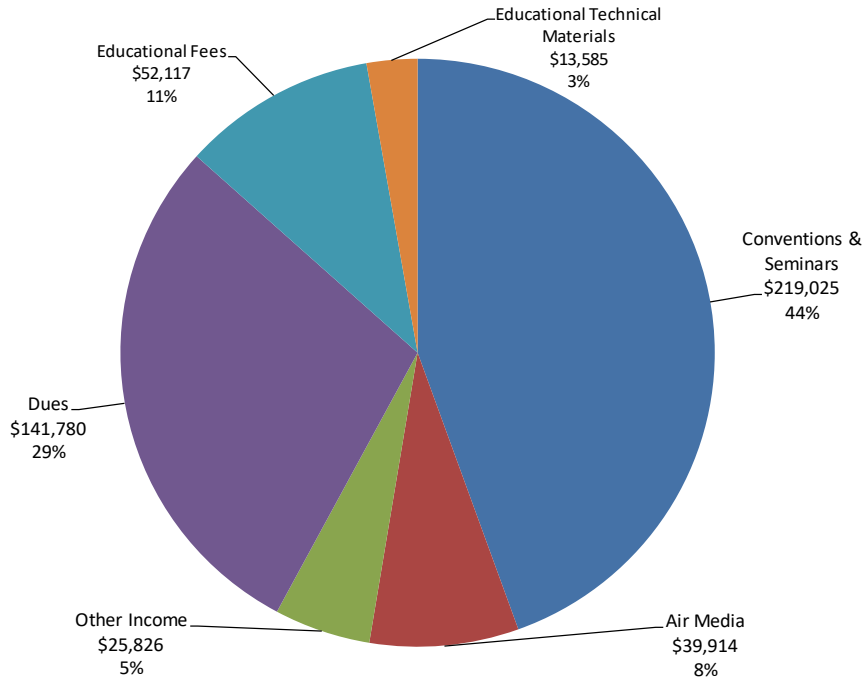
Paula Levasseur
Stephen W. Nicholas
Alberto Arturo Nunez
Zachary Schumacher
Mark Schaffitzel

Student

Soph R. Davenberry

MEMBERSHIP REPORT

INCOME FORECAST 9/30/18



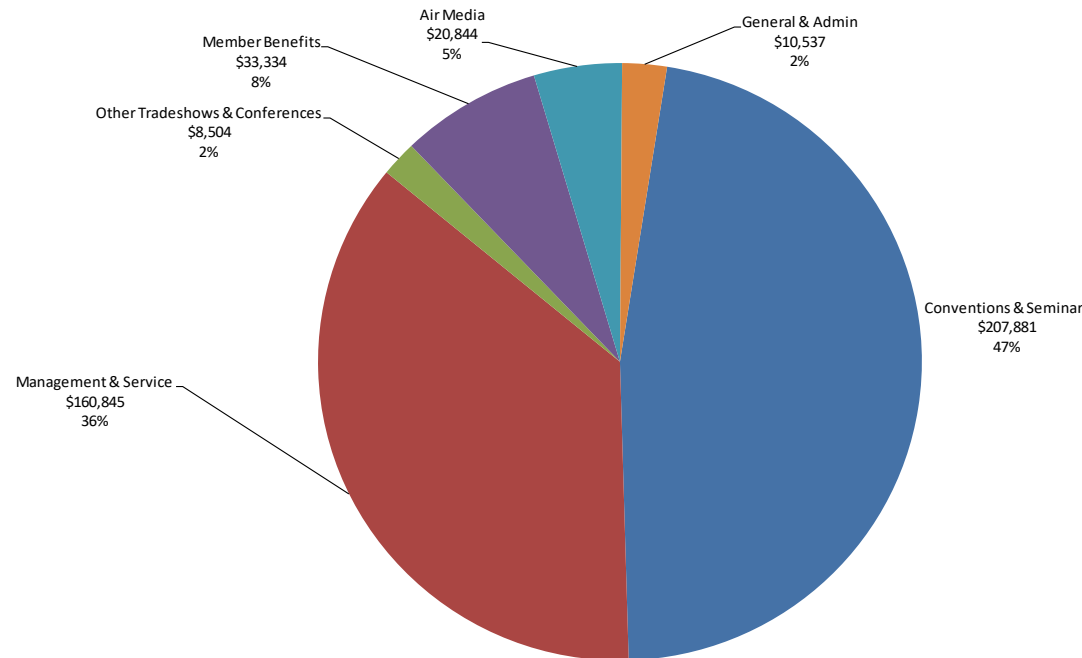
FY2018 - 19 FORECAST

Total Income.....\$492,247

Total Expense.....\$441,945

Net Income \$50,302

EXPENSE FORECAST 9/30/18



FINANCIALS

TECH2019 IRVING

Omni Mandalay Hotel at Las Colinas
221 East Las Colinas Blvd
Irving, Texas
Tuesday, April 2 - Thursday, April 4



2019 ANNUAL CONVENTION MONTREAL

Hôtel Montreal Bonaventure
900, de La Gauchetière West Street
Montréal, Québec Canada
Tuesday, September 10 - Thursday, September 12



UPCOMING
CONFERENCES

THANK YOU 2018 SPONSORS!



22 N Carroll St., Ste 300, Madison, WI 53703
nafahq.org (608) 310-7542